

Date: October 15, 2020

JOB OPPORTUNITY - Analyst (Edmonton Based)

We have a rare and exciting opportunity to get your career started in Venture Capital as an Analyst supporting a number of funds managed by Yaletown Partners including Accelerate Fund III, which we manage in partnership with the A100.

About Yaletown | https://yaletown.com/

Yaletown Partners is a leading Canadian investor dedicated to closing the scale-up capital gap and focused on the Intelligent Industry opportunity. We invest in emerging-growth companies that enhance sustainability and productivity for industrial and enterprise customers. Our investments enable the application of data and technologies to digitally transform traditional industries, drive innovation, create operational efficiencies and reduce the impact of climate change. In 2017, Yaletown received the CVCA's Venture Capital Deal of the Year award for its investment in Bit Stew Systems, Canada's largest venture financed exit of 2016. Backed by leading institutional investors, including pension funds, and a network of successful technology entrepreneurs, Yaletown has offices in Vancouver, Calgary, Toronto and Montreal.

About Accelerate Fund | https://www.acceleratefund.ca/

Accelerate Fund is an early-stage angel co-investment fund in Alberta. We co-invest alongside angel investors in financing rounds and will typically invest up to \$500,000 on the same terms and conditions as private investors. We work with formal angel groups, super-angels, family funds, and individual angel investors. Accelerate Fund III invests in private, early-stage Alberta companies in knowledge-based industries including: information and communications technology, clean and energy technology, as well as life sciences, including agriculture and biotech. Accelerate Funds II and III are managed by Yaletown Partners with the support of The A100. Alberta Enterprise Corporation is Accelerate Fund II and III's Limited Partner.

About the A100 | https://www.thea100.org/

The A100 is a non-profit, member-funded organization of "been there, done that" tech entrepreneurs and executives. The group is dedicated to helping Alberta's next generation of innovative start-ups become successful. Formed by a group of industry pioneers who have been tied to many of Alberta's technology success stories, the organization now has more than 80 members across the province.

Job Description:

Yaletown is seeking an Analyst based out of Edmonton, AB to join its investment team and be part of Yaletown's growing Alberta presence.

As an Analyst, you will be involved in all components of the portfolio management, reporting and investment process, primarily supporting the Alberta investment team and secondarily supporting the Vancouver office. You will manage information relationships with existing portfolio companies, support with portfolio management and planning, and diligence for new investments. To support these duties, initial projects include increasing data acquisition efficiency, improving reporting and investment process flows and mapping and unifying systems used by our investment teams and finance team.

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You will also play an active role in generating deal flow for Accelerate Fund III and developing industry-wide relationships. Activities may also include attending conferences and trade shows, networking with management teams and meeting with various industry participants.

Some travel may be required, subject to safety protocols.

Qualifications:

The ideal candidate will:

- Have up to 5 years of relevant experience, including PE/VC or similar role in a fund of funds, hedge
 fund or investment banking, or strong operational experience in early stage technology companies.
 High quality, detailed academic experience and relevant coursework will be given credit in lieu of
 extensive work experience.
- Have an understanding and interest in Yaletown's investment sector themes, including digital transformation, and the Intelligent Industry; and
- Possess strong skillset including but not limited to:
 - Finance and valuation;
 - Financial statement analysis;
 - Reporting, financial modeling;
 - Market research and analysis;
 - Transaction understanding and analysis;
 - Standard productivity software packages;
 - o Business writing;
 - o Growing early stage startup operations (e.g. raising capital, process creation, hiring talent);
 - Effective networking

Additional desired skills include collaborating well in a team-based and productivity with independent working environments; sensitivity to the needs of investors, portfolio companies and other partners; quantitative, analytical and critical thinking skills; demonstrated leadership and self-driven initiative.

Application Process:

At Yaletown, we are committed to diversity and equitable access to employment opportunities based on ability. We welcome applications from all interested parties.

Your application should include:

- Resume
- Cover letter
- · Work history, if applicable, with references
- Summary of academic courses

Please submit your application, to <u>info@yaletown.com</u> and include your name as well as the words "Edmonton Analyst Application" in the subject line.

We thank all interested applicants, however, only those under consideration will be contacted.

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